



BUILD BETTERTM

CONSTRUCTION MARKET PLACE

Objective: Company Profile

Date: May 2024

Build Better is a registered company in terms of Companies Act 71 of 2008 (The Act) with Registration Number 2024/241964/07

Who is Build Better™

Build Better™ is a construction marketplace based in South Africa. We are a 100% black-owned and run construction materials supplier.

We provide quick quotes and materials to contractors from a nationwide network of hardware. Our membership with the EST Africa group also gives us access to a network of over 800 hardware and 300 manufacturers/suppliers of materials nationwide and in Southern Africa.

Our seamless digital platform connects contractors and suppliers. Our mission is to enhance efficiency, transparency, and collaboration within the construction ecosystem, enabling SMMEs to thrive and projects to be completed successfully.



Our Vision

Boost the competitive advantage of SMMEs in the construction industry using technology.



Our Unique Value Proposition



One-stop-shop

Integrated & digitised core services to improve linkages between SMMEs and all key ecosystem players.



Paperless & data driven user experience

Quotes and invoices are digitised, and users (incl. Mazi Capital) can access data analytics to help them make project decisions.



Nationwide supplier online salesforce (500+ stores)

Increased distribution network allowing homeowners to build a house anywhere they want with less material sourcing costs.



Quality materials at a competitive price

Through an extensive product catalogue from a wide network of suppliers, we can provide competitive pricing through an online bidding process



Empower local suppliers

Onboarding of local credible suppliers in each region ensures that local procurement targets can still be achieved on infrastructure projects.

WELCOME TO BUILD BETTER

Find Construction Projects | Order Materials | Get Finance

Our Services



Get Finance

Improve your business cashflow with up to R10 Million in finance.



Order Materials

Get quick quotes and save costs by exploring hundreds of products from verified suppliers.

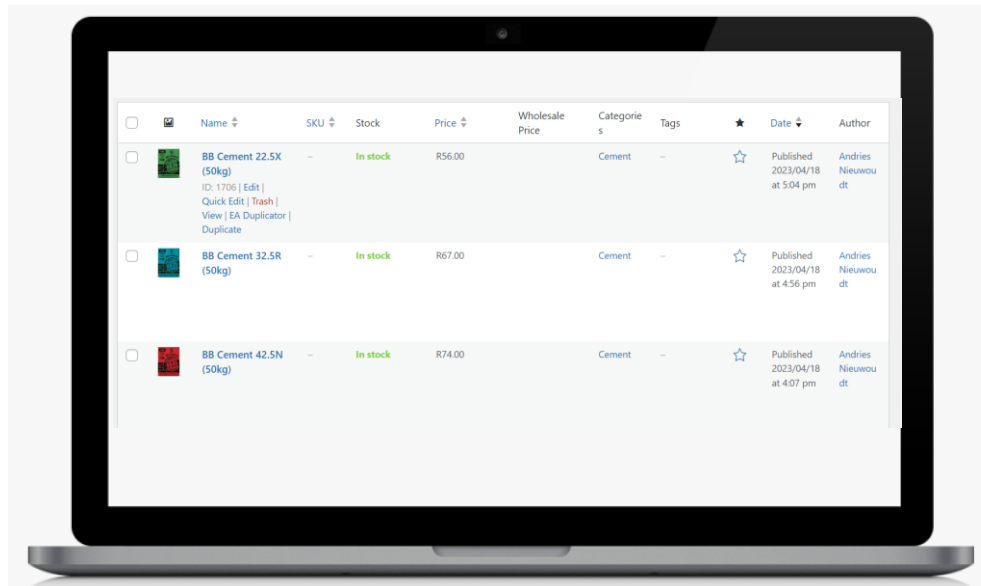


Find Projects

Boost your revenue by exploring additional construction projects.



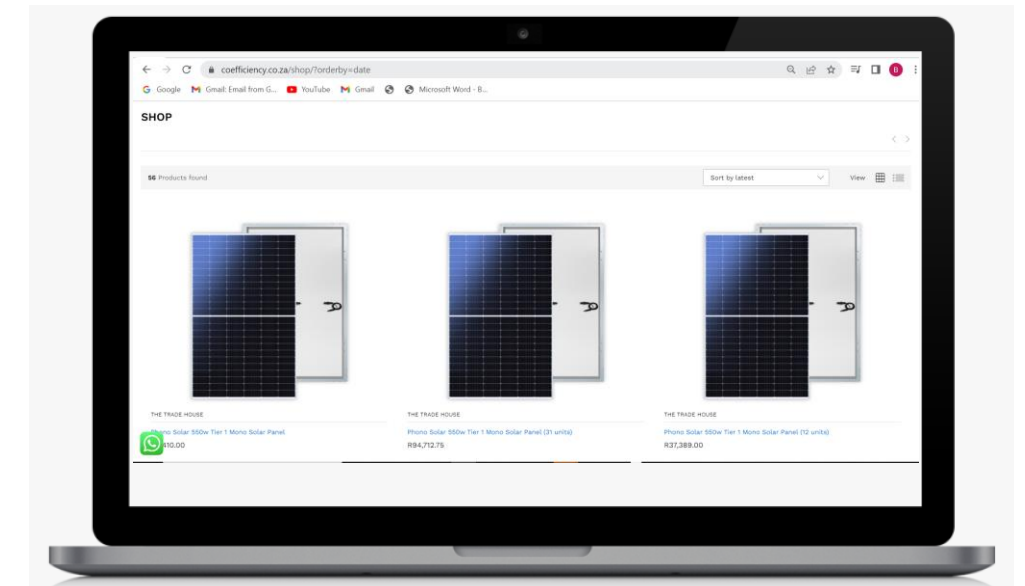
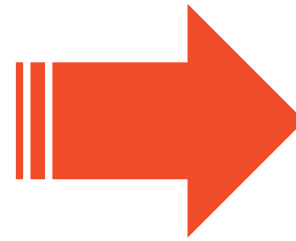
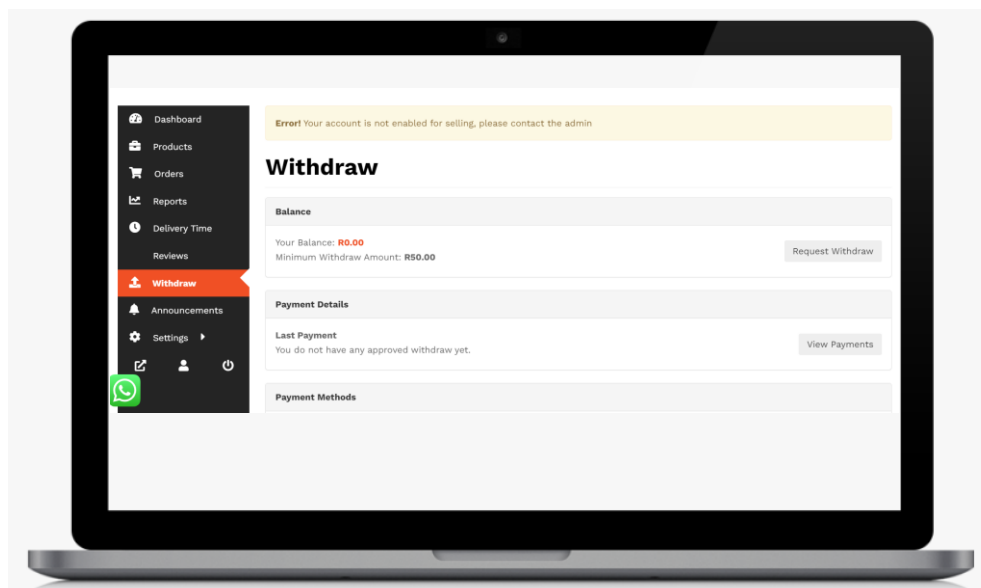
Build Better's platform enables efficient procurement



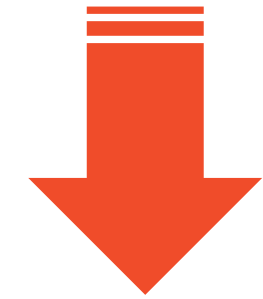
Ability to upload and manage products with pricing



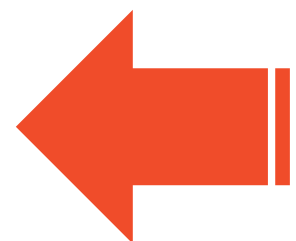
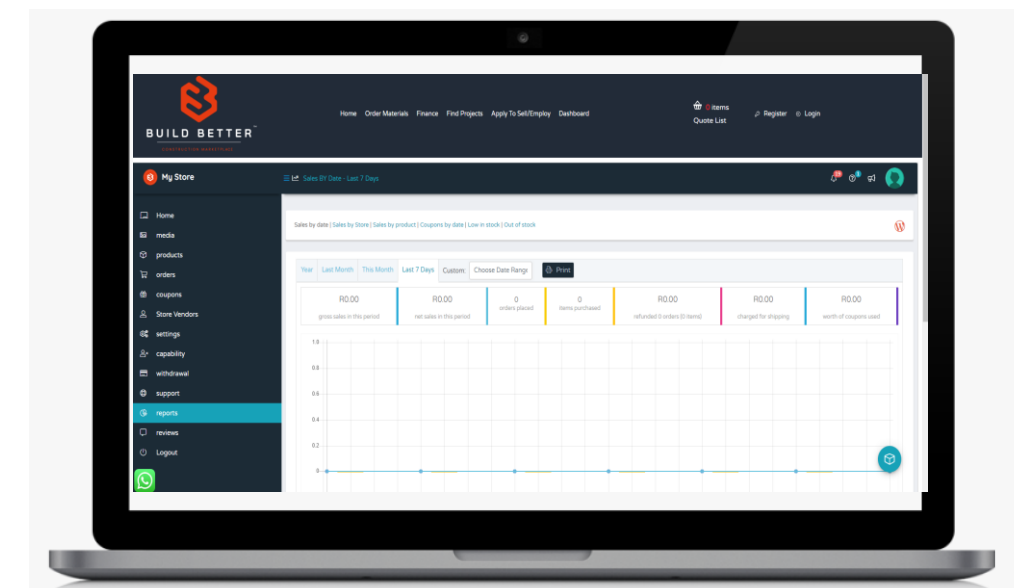
Manage payments



Find preferred building materials



Manage orders and invoices



Our clients, suppliers, affiliates & memberships

Customers

Property developers, emerging contractors and sub-contractors:

- Route 22 Construction
- OVL Construction
- Neya Projects
- Lonene Developments
- Quick Prop Systems
- Umzungulu Steel



QUICK PROP
SYSTEMS



Suppliers

Manufacturers and wholesalers:

- SA Block
- BB Cement
- Sandmasters
- Eyensimbi Mining
- Umzungulu Steel
- TCE Plastics
- Low Cost Windows



Affordable Quality Frames

Affiliates & Memberships

Build Better is a member of Elite Star Trading (EST) Building, one of the largest construction materials buying groups in Southern Africa.

We have affiliations with financing houses providing SME financing: Sourcefin & SP Impact Fund



Some of our client success stories

- **Lonene / Neya Projects**

- A black owned SME construction company operating in Limpopo and Mpumalanga.
- They needed working capital for site establishment for low-cost houses.
- Build Better has assisted with financing for the supply of construction materials.

- **Umzungulu Steel Industries**

- Black-owned manufacturer of steel door and window frames in KZN since 2021.
- Build Better assisted with financing and sourcing of steel inputs for over 200 houses.

- **Route 22 Construction**

- Black/women-owned construction company operating in Gauteng and North West.
- Build Better supplied part of the materials for a 180-unit apartment block.



Contact us



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